

#### MODEL—BEFORE PARTIAL AUTOMATION

• Jobs  $j \in \mathcal{J}$  combine to produce output

$$y = \left(\sum \alpha_j^{1/\sigma} y_j^{1-1/\sigma}\right)^{\sigma/(\sigma-1)}$$

- Each job requires worker to complete tasks / components  $x \in \mathcal{T}_j$
- Workers of skill  $(a_1, a_2, ..., a_J)$  with pdf  $f(a_1, a_2, ..., a_J)$

Productivity  $z_j(x, a_j)$  in component x of job j

Output given by 
$$y_j(a_j;h) = G(\{h(x)z_j(x,a_j)\}_{x\in\mathcal{T}_j})$$
 with  $\int_{\mathcal{T}_j} h(x)dx = 1$  produced by same worker (communication costs high)

All tasks in a job

Total output of job 
$$j$$
 is  $y_j = \int_{\mathcal{S}_j} y_j(a_j) f(a) da$ , where  $\mathcal{S}_j$  are skill types selecting  $j$ 

### **CORE VS PERIPHERAL TASKS**

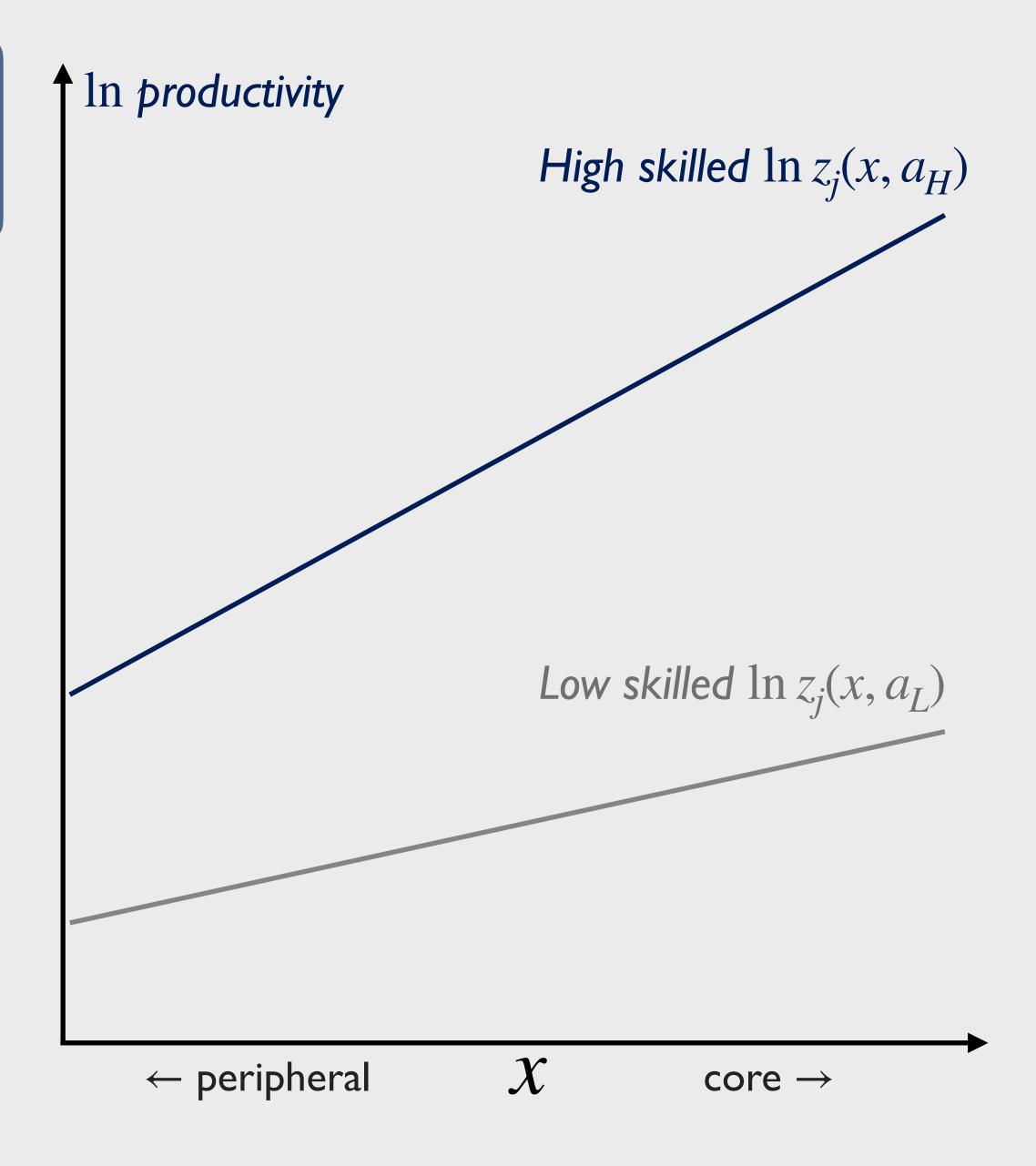
Assumption:  $z_j(x, a_j)$  is log super modular in  $x, a_j$  and increasing in  $a_j$ 

- High x tasks in  $\mathcal{F}_j$  are "core" component of job— the defining features of job

being a good economists means being good at core task of research

being a good welder means being good at core task of welding parts together

- Low x tasks in  $\mathcal{F}_j$  are "peripheral"—components of job that the best workers would outsource if you could



### **EQUILIBRIUM – BEFORE PARTIAL AUTOMATION**

- Job prices  $p_j$ , output y, allocations  $S_j$  such that
  - Income adds up (i.e., ideal price index)

$$1 = \sum_{j} p_j^{1-\sigma}$$

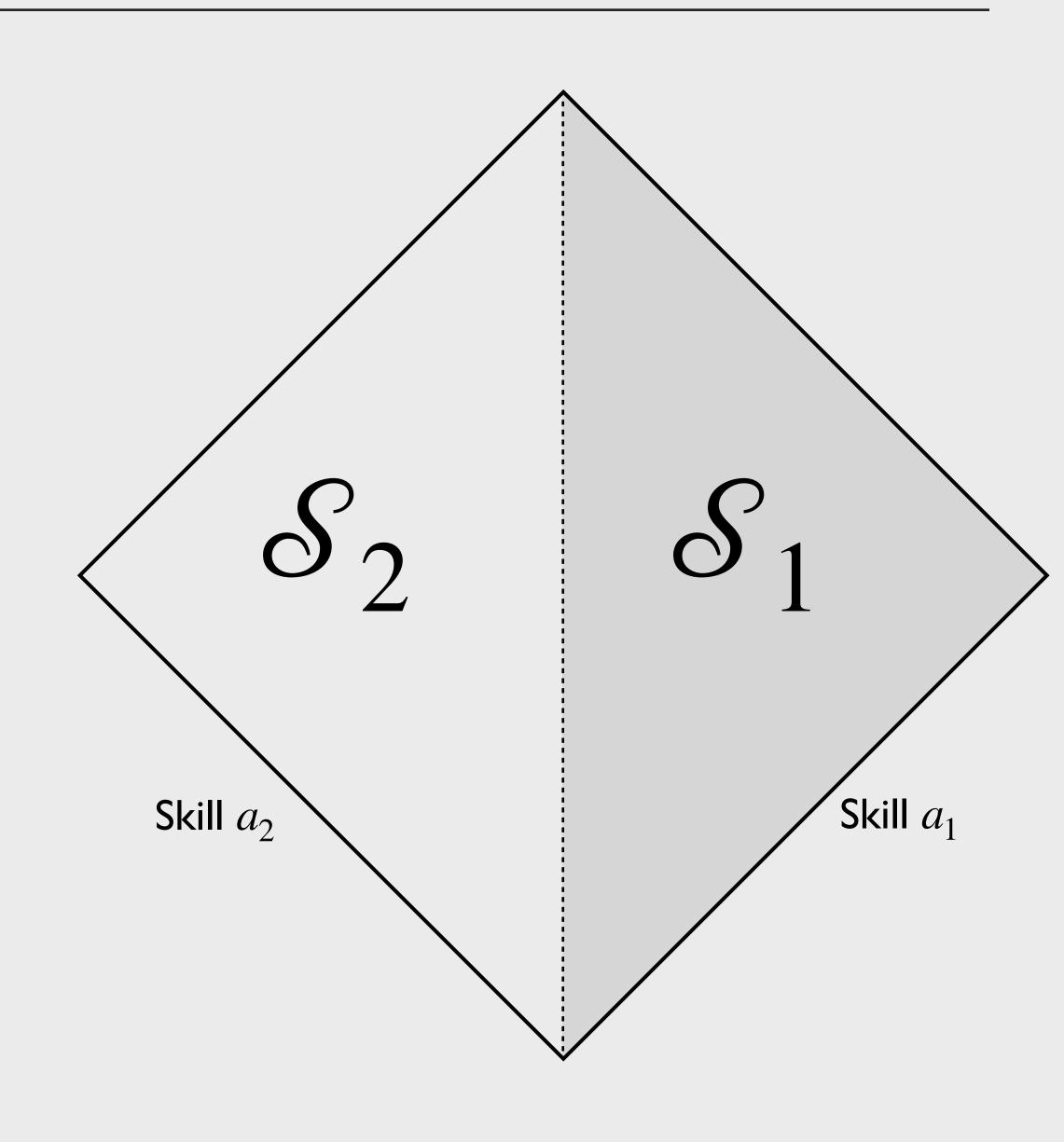
- Market for job j clears

$$\alpha_{j} y p_{j}^{-\sigma} = \int_{a \in \mathcal{S}_{j}} y_{j}(a_{j}) f(a) da$$

 $a \in \mathcal{S}_j$  implies  $w_j(a) \ge w_{j'}(a)$  for all  $j' \in \mathcal{J}$ 

- Jobs organized optimally

$$w_j(a) = p_j y_j(a_j)$$
 where  $y_j(a) \equiv \max_h y_j(a_j; h)$ 



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Productivity  $z_i(x, a_i)$  in task x of job j

Output 
$$y_j(a_j; h, k) = G(\{h(x)z_j(x, a_j) + k(x)\psi_jz_j(x)\}_{x \in \mathcal{T}_j}) - \kappa$$

automate some components of the jobs

with 
$$\int_{\mathcal{T}_j} h(x) dx = 1$$
 and  $\kappa = \int_{\mathcal{T}_j} k(x) dx$  is cost of running system

Total net output of job j is  $y_j = \int_{\pmb{a} \in \mathcal{S}_j} y_j(a_j) f(\pmb{a}) d\pmb{a}$ , where  $\mathcal{S}_j$  are skill types selecting j

### **EQUILIBRIUM-WITH AUTOMATED SYSTEMS**

- Job prices  $p_j$ , output y, allocations  $S_j$  such that
  - Income adds up (i.e., ideal price index)

$$1 = \sum_{j} p_j^{1-\sigma}$$

- Market for job j clears

$$\alpha_{j} y p_{j}^{-\sigma} = \int_{a \in \mathcal{S}_{j}} y_{j}^{A}(a_{j}) f(a) da$$

$$a \in \mathcal{S}_j \text{ implies } w_j^A(a) \ge w_{j'}^A(a) \text{ for all } j' \in \mathcal{J}$$

- Jobs re-organized optimally

$$w_j^A(a) = p_j y_j^A(a_j)$$
 where  $y_j^A(a) \equiv \max_{h,k} y_j(a_j; h, k)$  Only difference is here: we go from  $y_j(a; h)$  to  $y_j(a; h, k)$ 

#### **RUNNING EXAMPLE**

- Suppose G is CES with EoS  $\gamma$  across tasks:
- Output without automated systems

$$y_j(a_j; h) = \left( \int_{\mathcal{T}_j} \left[ h(x) \ z_j(x, a_j) \right]^{1 - 1/\gamma} \ dx \right)^{\gamma/(\gamma - 1)}$$

- Optimal job organization:

$$h(x) = z_j(x, a_j)^{\gamma - 1} / \int_{\mathcal{T}_j} z_j(s, a_j)^{\gamma - 1} ds \text{ and } y_j(a_j) = \left( \int_{\mathcal{T}_j} z_j(x, a_j)^{\gamma - 1} dx \right)^{1/(\gamma - 1)}$$

Output with automated systems

$$y_{j}(a_{j};h,k) = \left( \int_{\mathcal{T}_{j}} \left[ h(x) \ a_{j}z_{j}(x,a_{j}) + k(x) \ \psi_{j}z_{j}(x) \right]^{1-1/\gamma} dx \right)^{\gamma/(\gamma-1)} - \kappa$$

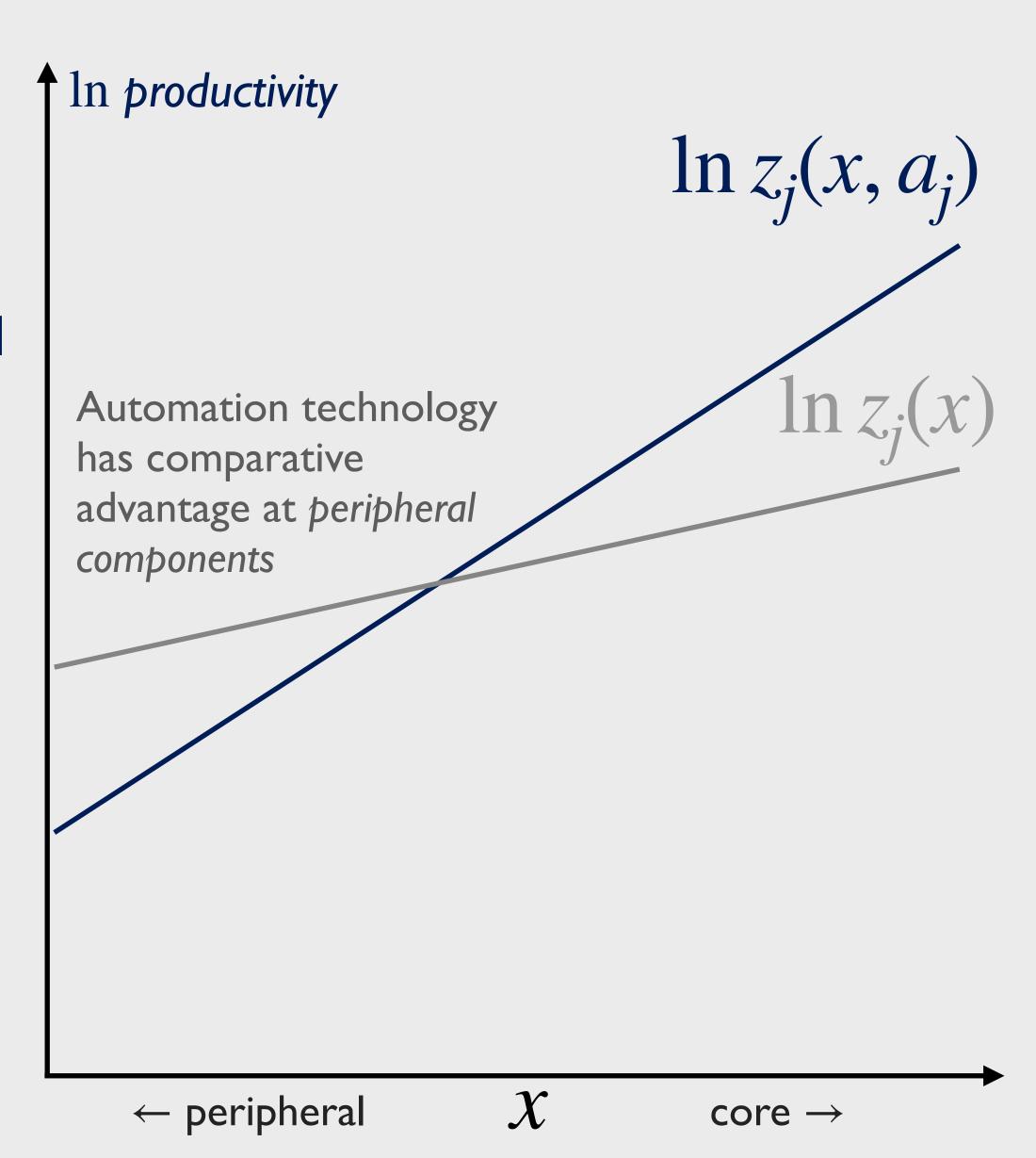
- Optimal job re-organization:

assign tasks with  $\psi_i z_i(x)/z_i(x,a) \ge \lambda(a)$  to capital and split time in remaining ones as above

#### **DEFINITION- PERIPHERAL AUTOMATION**

Definition: A peripheral automation system is one with  $z_j(x, a_j)/z_j(x)$  increasing in x for all  $a_j$ .

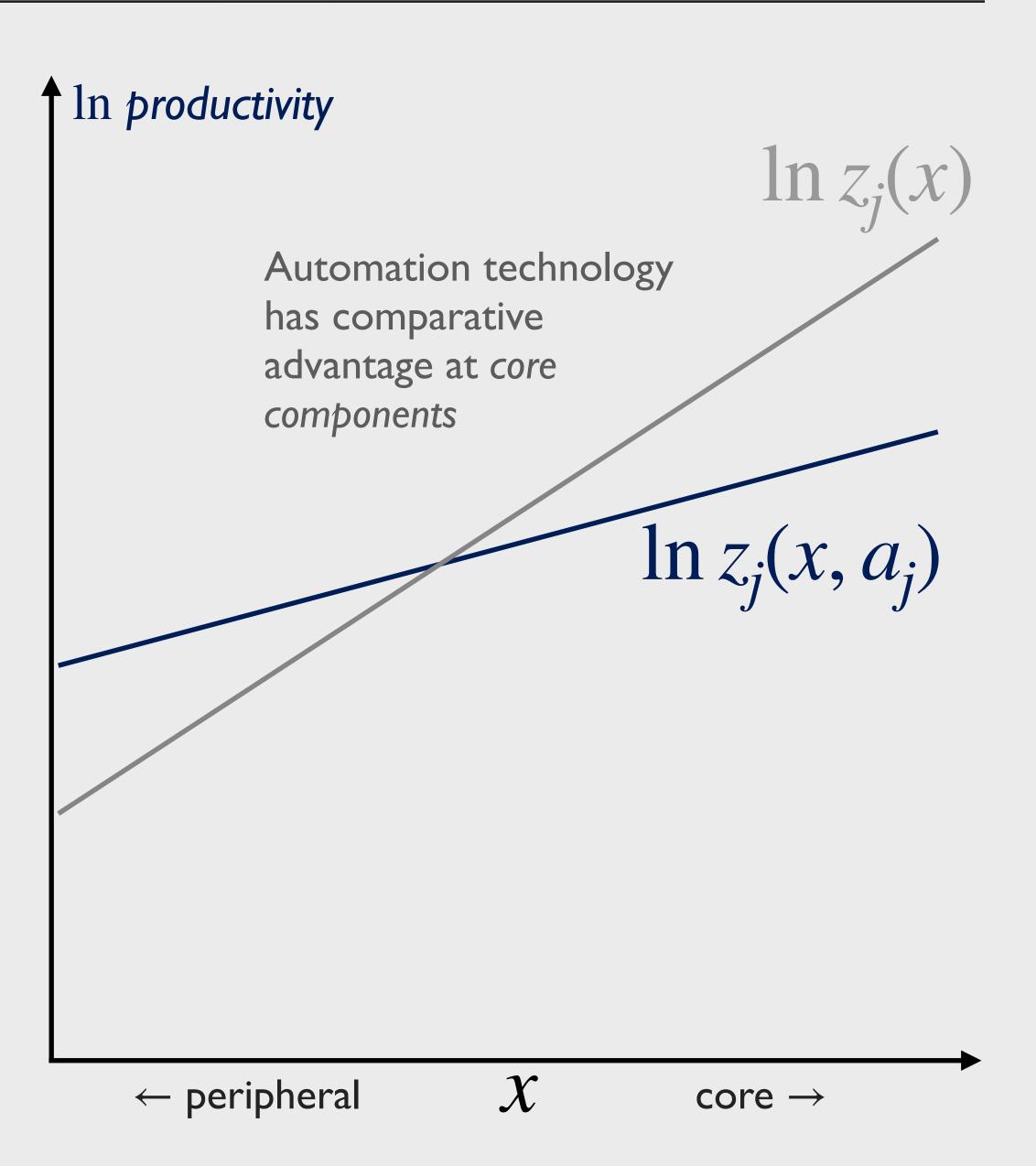
• Entails automating all components below  $\underline{x}(a)$  and focus worker effort on core ones.



### **DEFINITION- CORE AUTOMATION**

Definition: A core automation system is one with  $z_j(x, a_j)/z_j(x)$  decreasing in x for all  $a_j$ .

• Entails automating all components above  $\bar{x}(a)$  and focus worker effort on peripheral ones

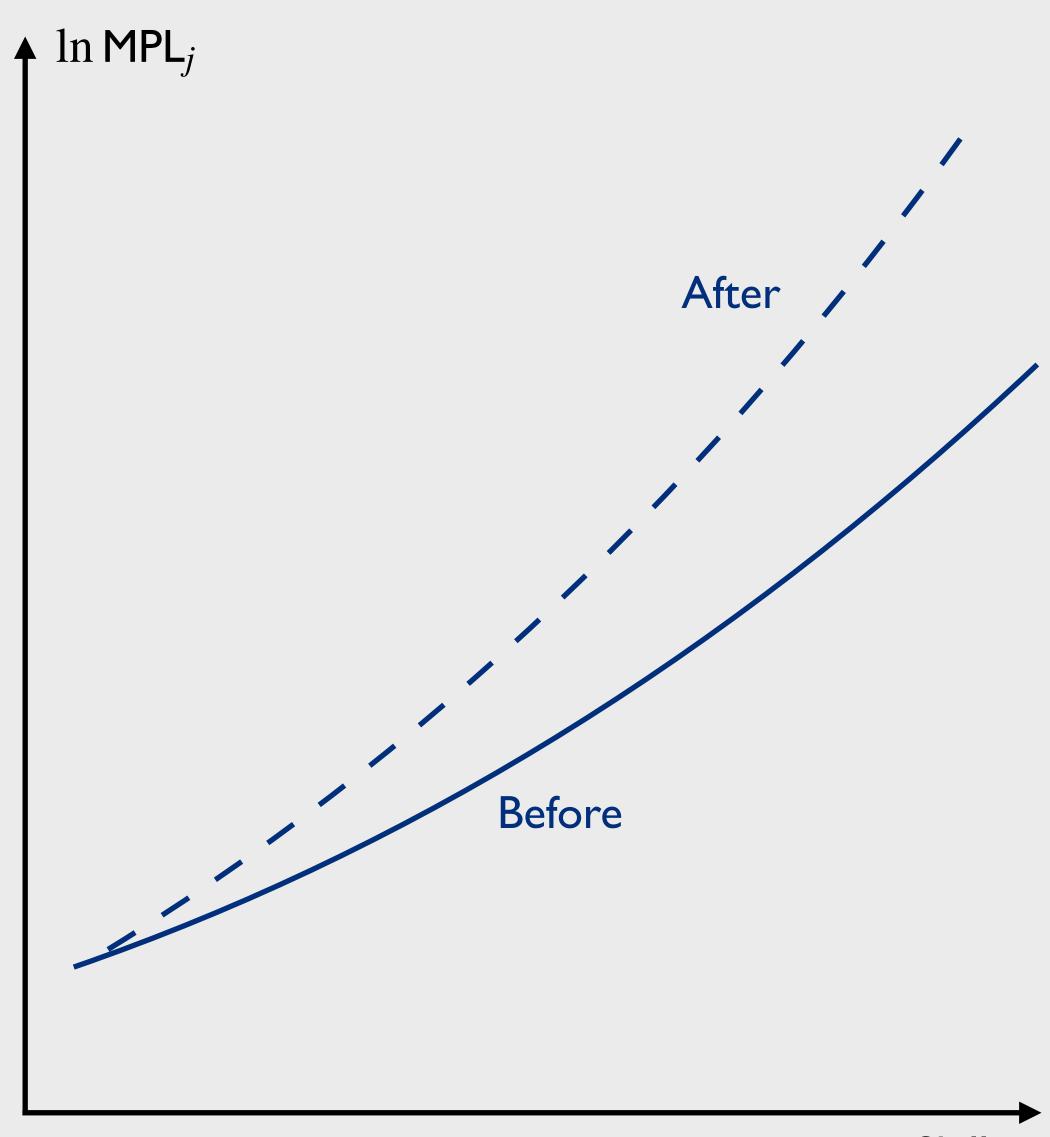


### EQUILIBRIUM - PERIPHERAL AUTOMATION

## **Proposition:** For Peripheral automation:

- High  $a_j$  workers adopt the technology more intensively (in more tasks)
- Net worker output (their "MPL") increases and gets convexified in  $a_i$

e.g., the increase in net worker output  $\Pi_j(a_j) \equiv \ln y_j^A(a_j) - \ln y_j(a_j)$  rises in  $a_j$ 

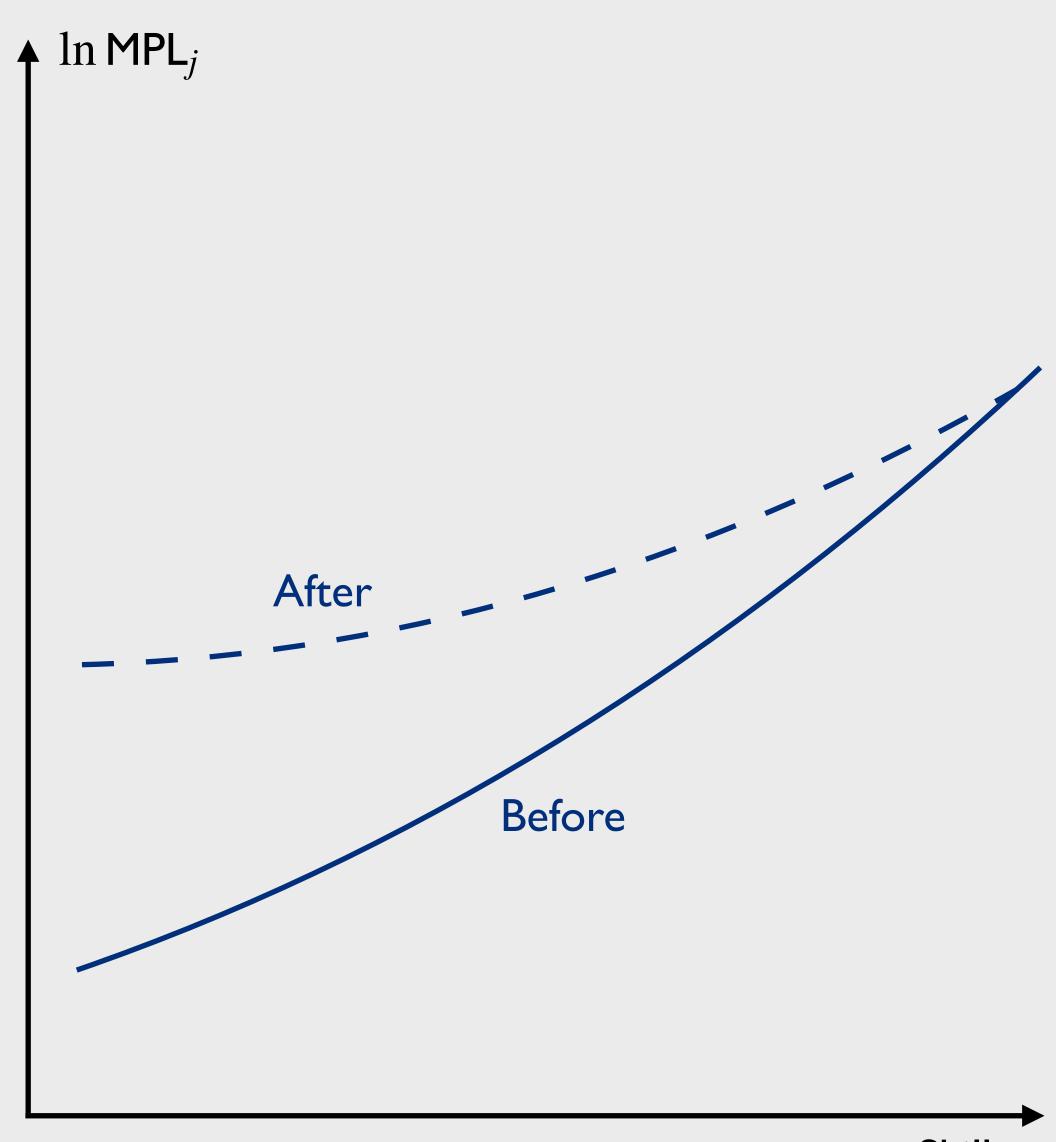


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## **Proposition:** For Core automation:

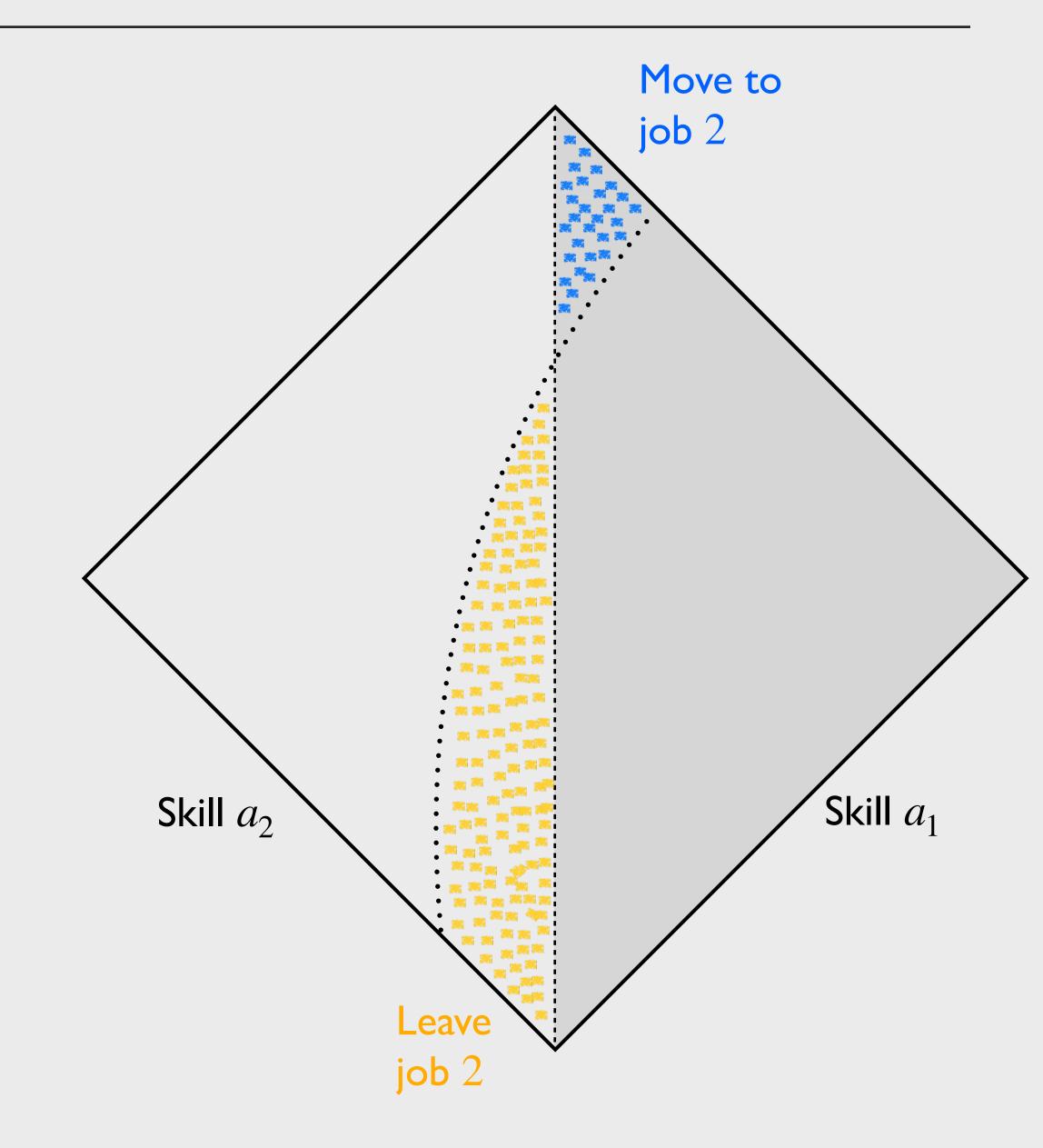
- Low  $a_j$  workers adopt the technology more intensively (in more tasks)
- Net worker output (their "MPL") increases and gets compressed in  $a_j$

e.g., the increase in net worker output  $\Pi_j(a_j) \equiv \ln y_j^A(a_j) - \ln y_j(a_j) \text{ decreases in } a_j$ 



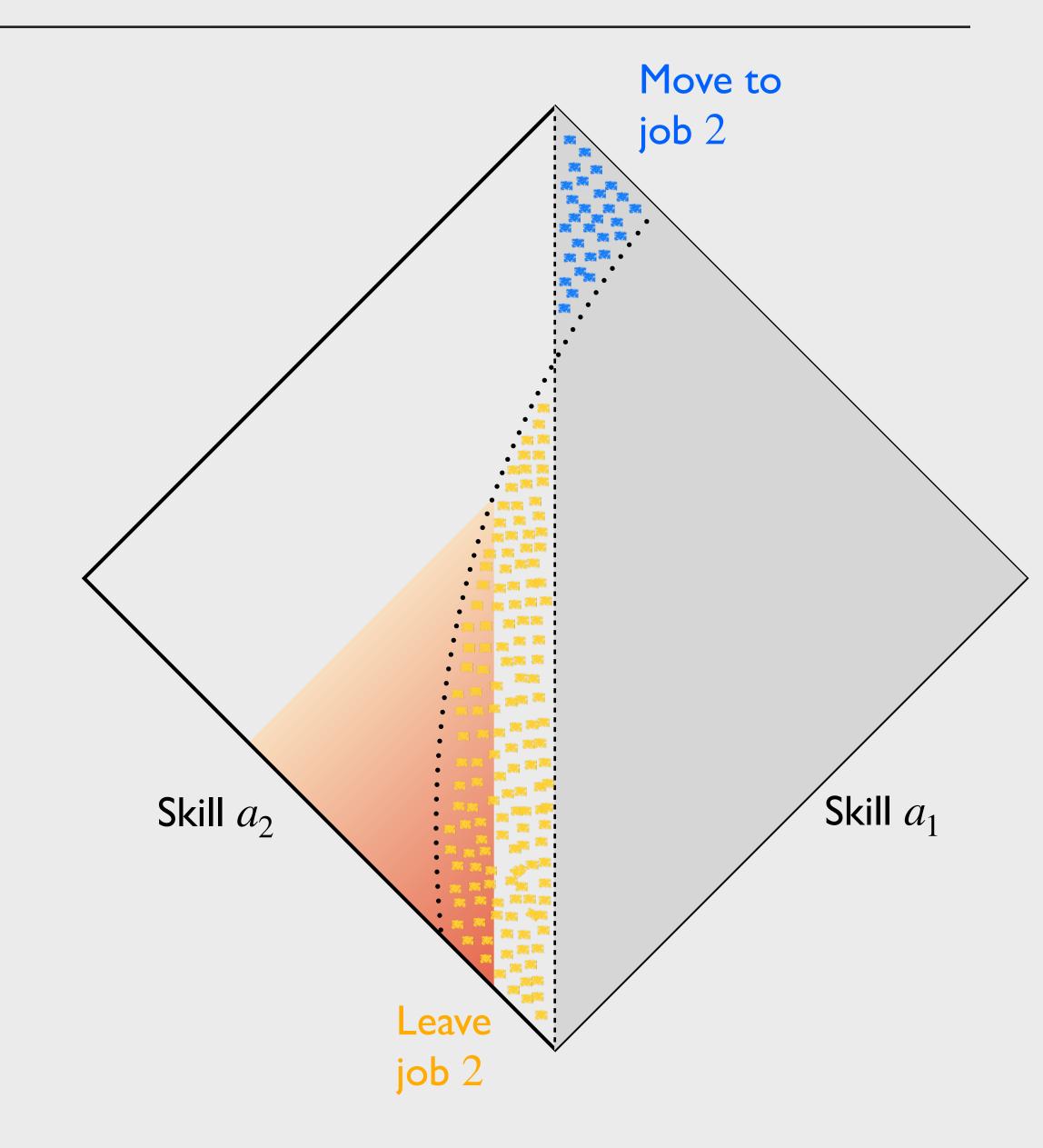
- Suppose  $\sigma > 1$  (ie job demand elastic)
- Assume technology adopted by some but not all workers in  $\mathcal{S}_i$

Proposition: Low skill marginal workers leave job j and high skill marginal workers move in.



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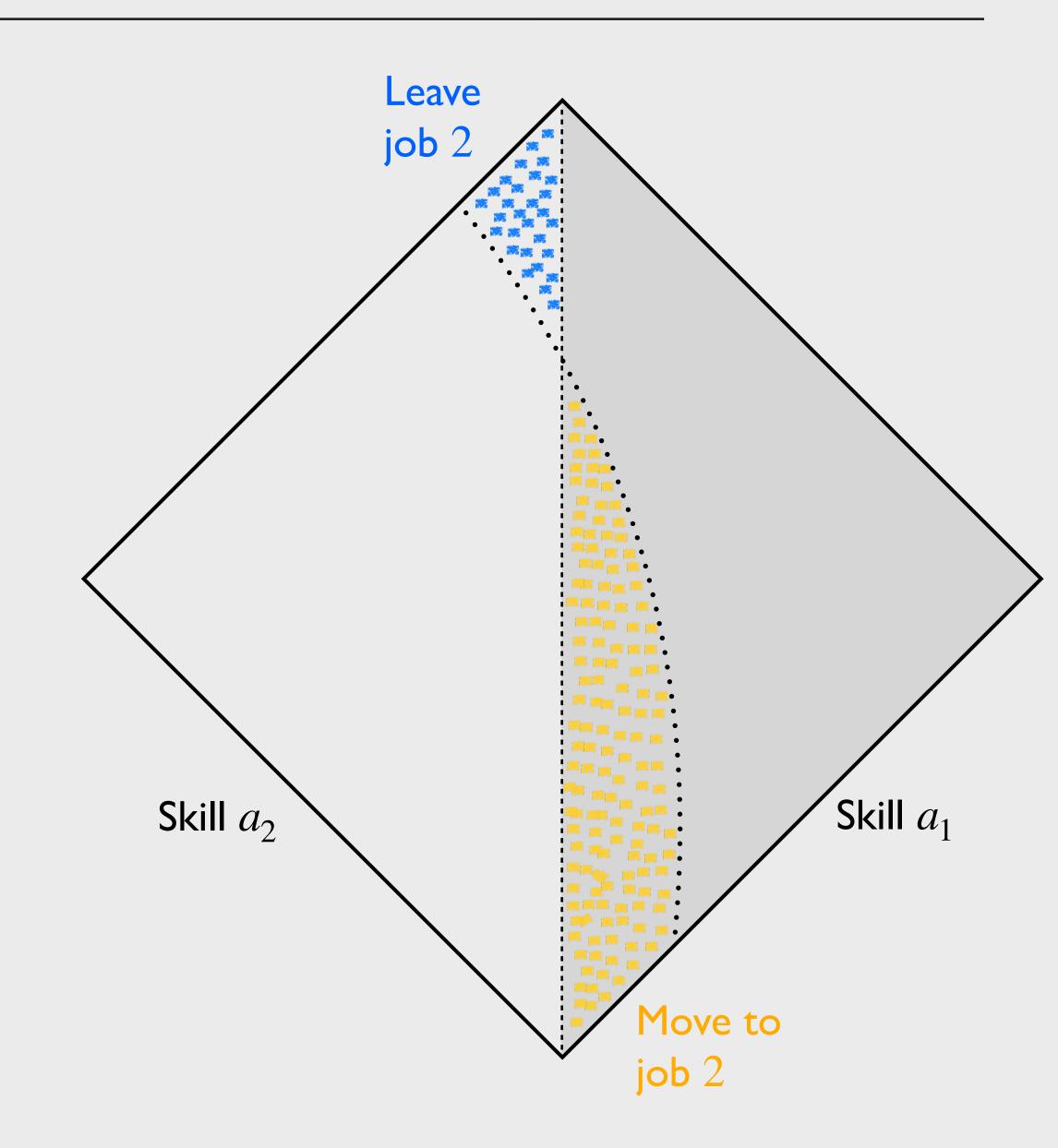
Proposition: Stayers (and marginal movers) with  $a_j < \underline{a}_j$  see real wage decline. All other workers benefit.



# GENERAL EQUILIBRIUM EFFECTS OF CORE AUTOMATION

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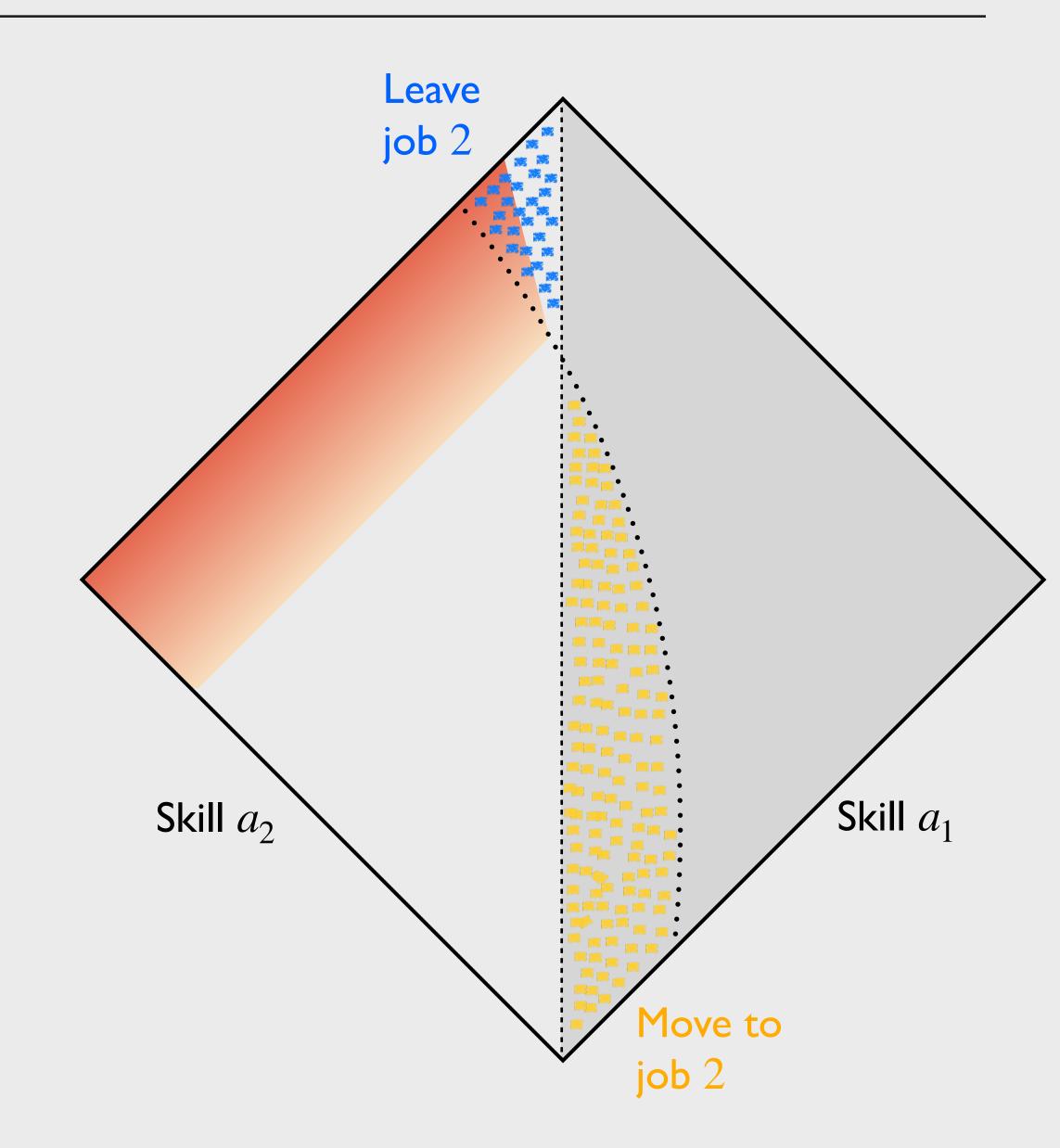
Proposition: High skill marginal workers leave job j and low skill marginal workers move in.



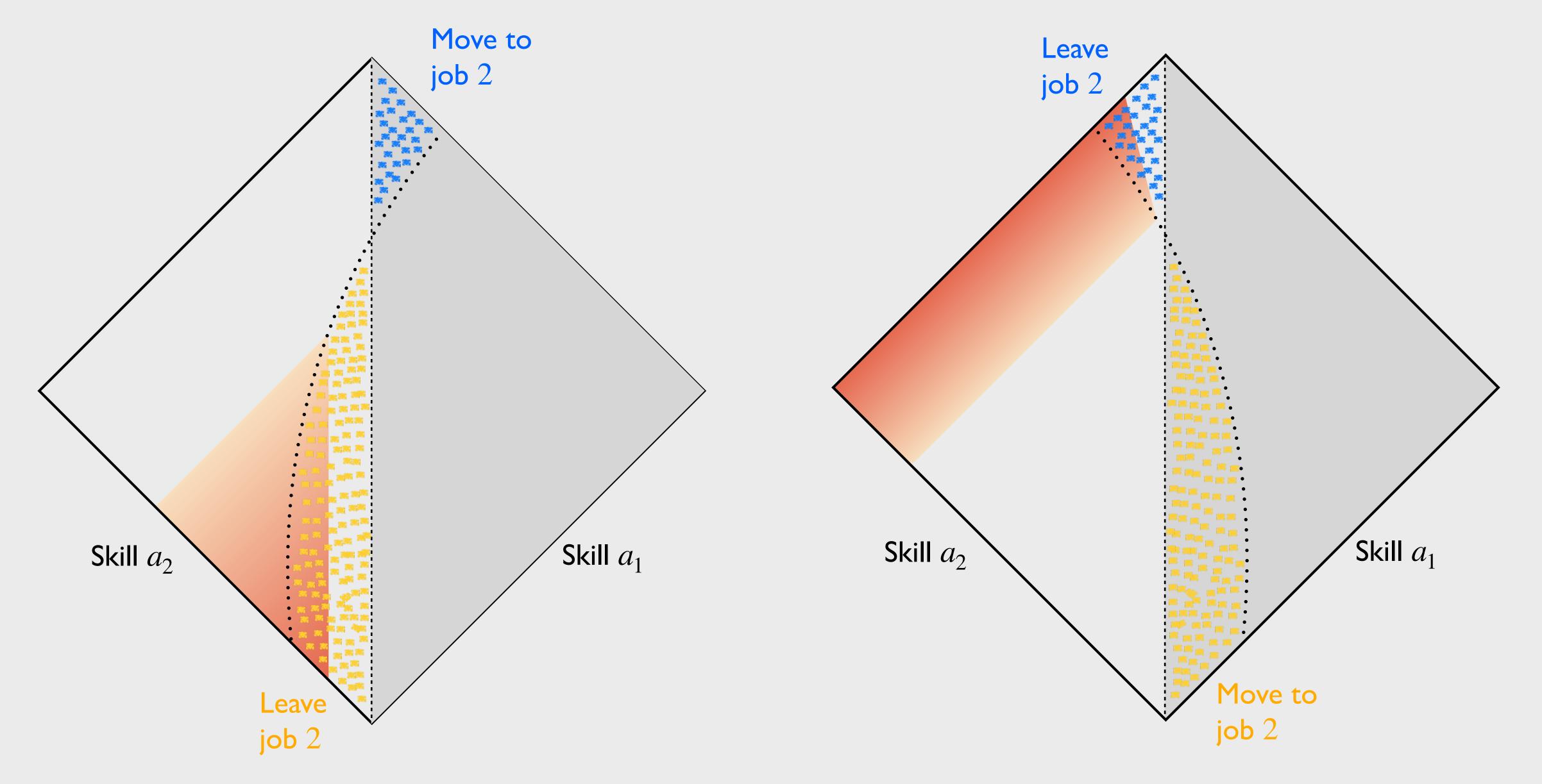
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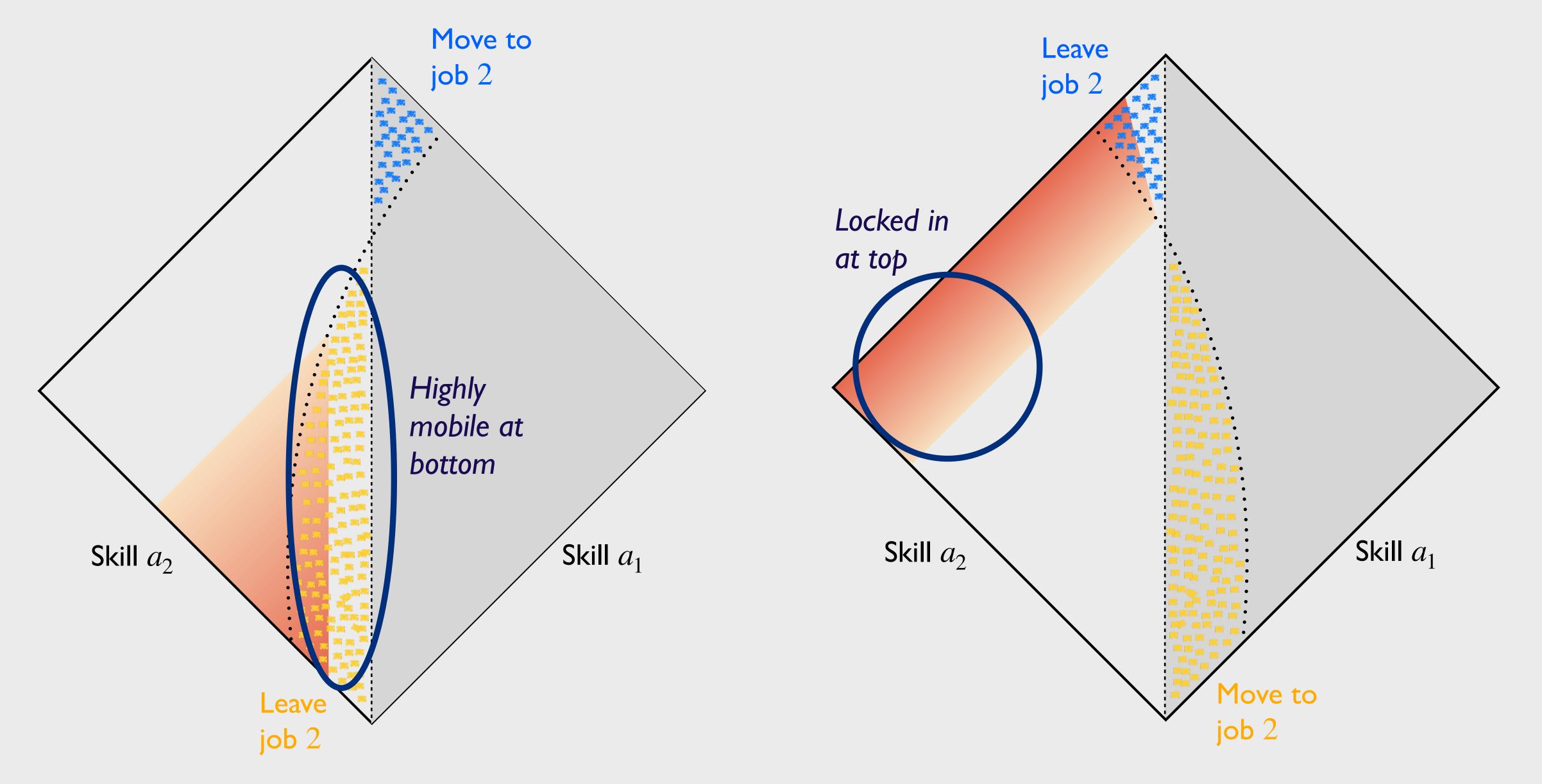
### GENERAL EQUILIBRIUM EFFECTS: AVERAGE WAGES AND EMPLOYMENT



Peripheral Automation of Job 2

Core Automation of Job 2

### GENERAL EQUILIBRIUM EFFECTS: AVERAGE WAGES AND EMPLOYMENT



Peripheral Automation of Job 2

Core Automation of Job 2

- To do: sufficient conditions on F(a) for lock in at top / high mobility at bottom:
  - Intuitively: High a level  $\Rightarrow$  low correlation across  $a_i$ s
  - Low a level  $\Rightarrow$  high correlation across  $a_j$ s
- Today: illustrate consequences in tractable example
  - Mass  $M \in (0,1)$  of workers are generalists with  $a_1 = a_2 = \ldots = a_J = \underline{a}$
  - Mass  $\alpha_j$  (1-M) are specialists with  $a_{-j}=0$  and CDF  $a_j\sim F_j(a_j)$  with range  $[\underline{a},\infty)$
  - Assume M is large enough so that all jobs employ positive mass of generalists
  - In what follows, let  $\Pi_j(a) = \ln y_j^A(a) \ln y_j(a) \ge 0$ .

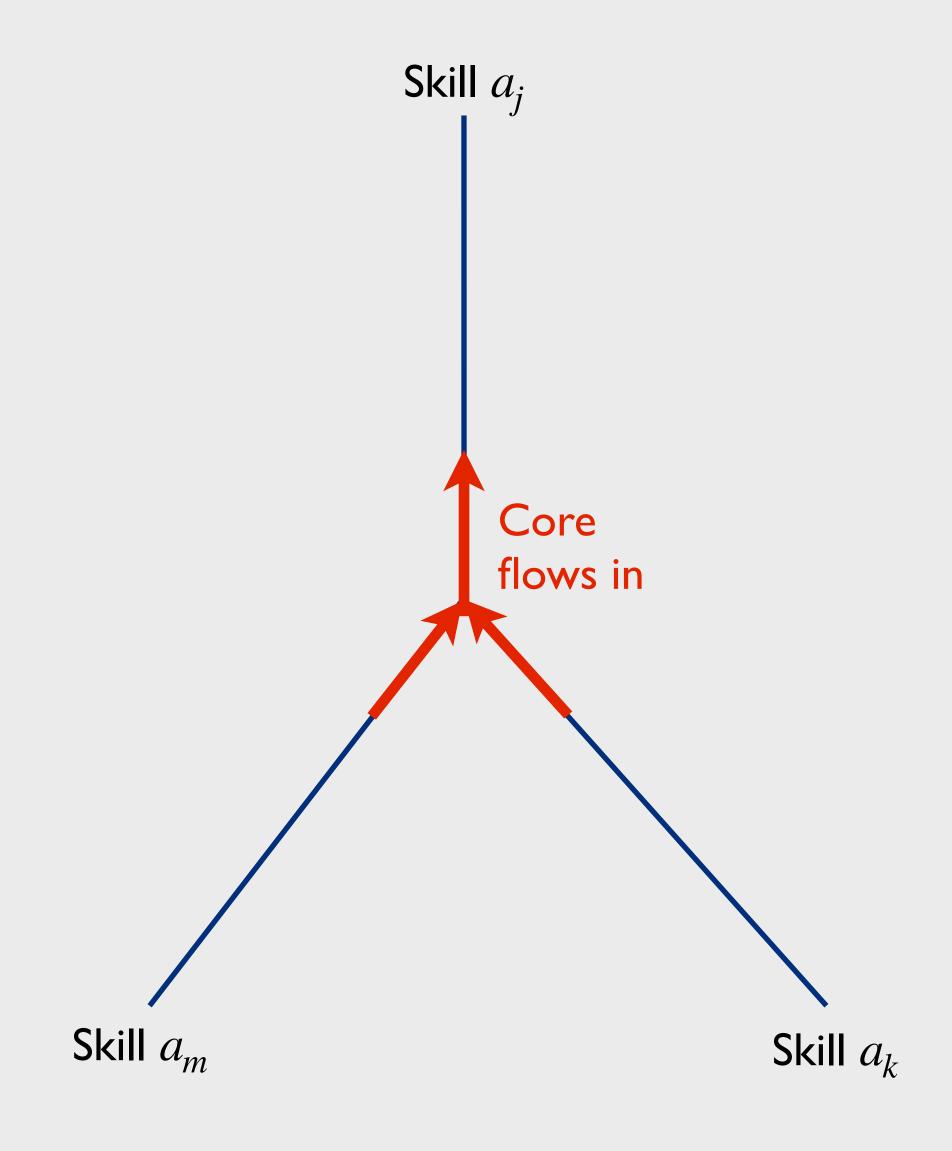
Proposition: Core automation in job j generates the following GE effects:

- Employment in j expands due to inflow of generalists
- The real wage of job j specialists changes by

$$\Pi_j(a_j) - \Pi_j(\underline{a}) + s_j \Pi_j(\underline{a})$$

and decrease at top

• The real wage of all other workers rises by  $s_i \Pi_i(\underline{a})$ 

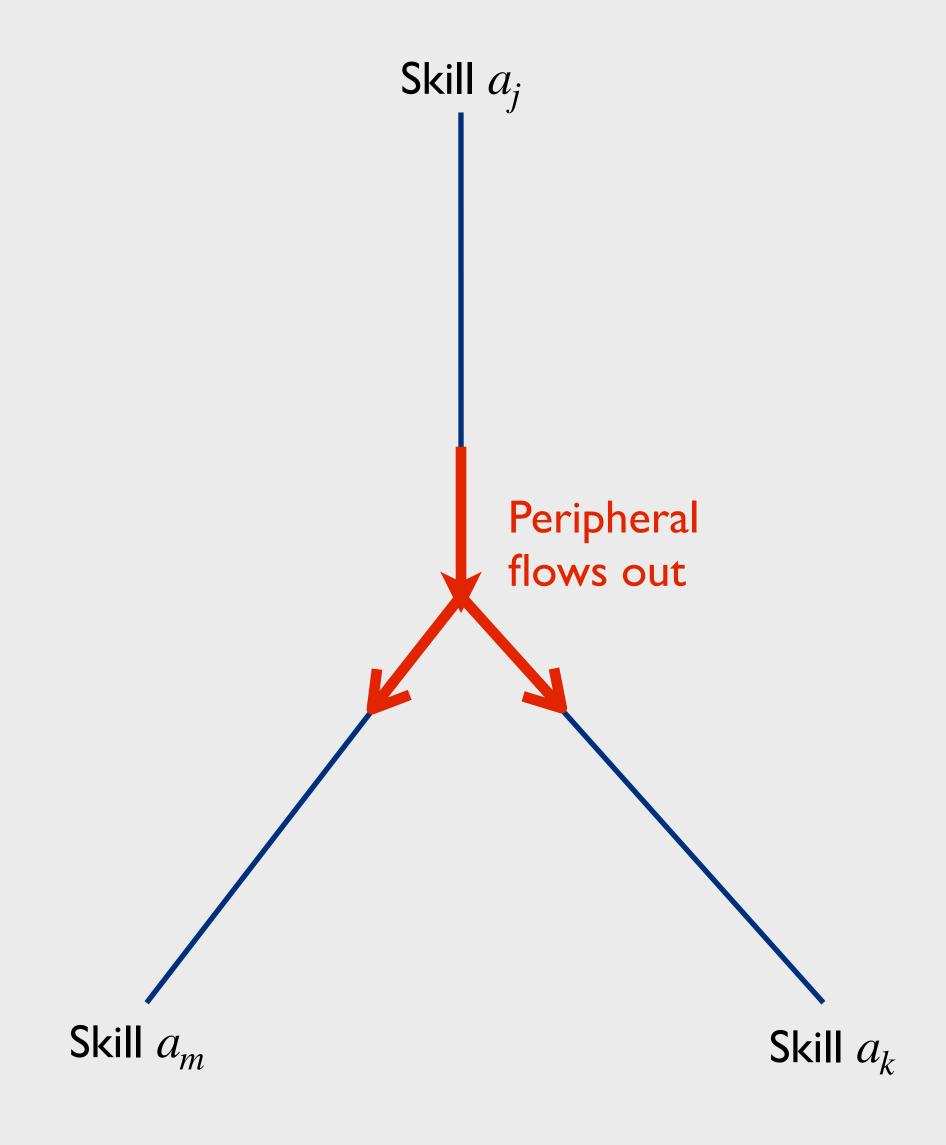


Proposition: Peripheral automation in job j generates the following GE effects:

- Employment in j contracts due to outflow of generalists
- The real wage of job j specialists increases by

$$\Pi_j(a) = \ln y_j^A(a) - \ln y_j(a) \ge 0$$

 The real wage of all other workers remains unchanged (adjustment via quantities)

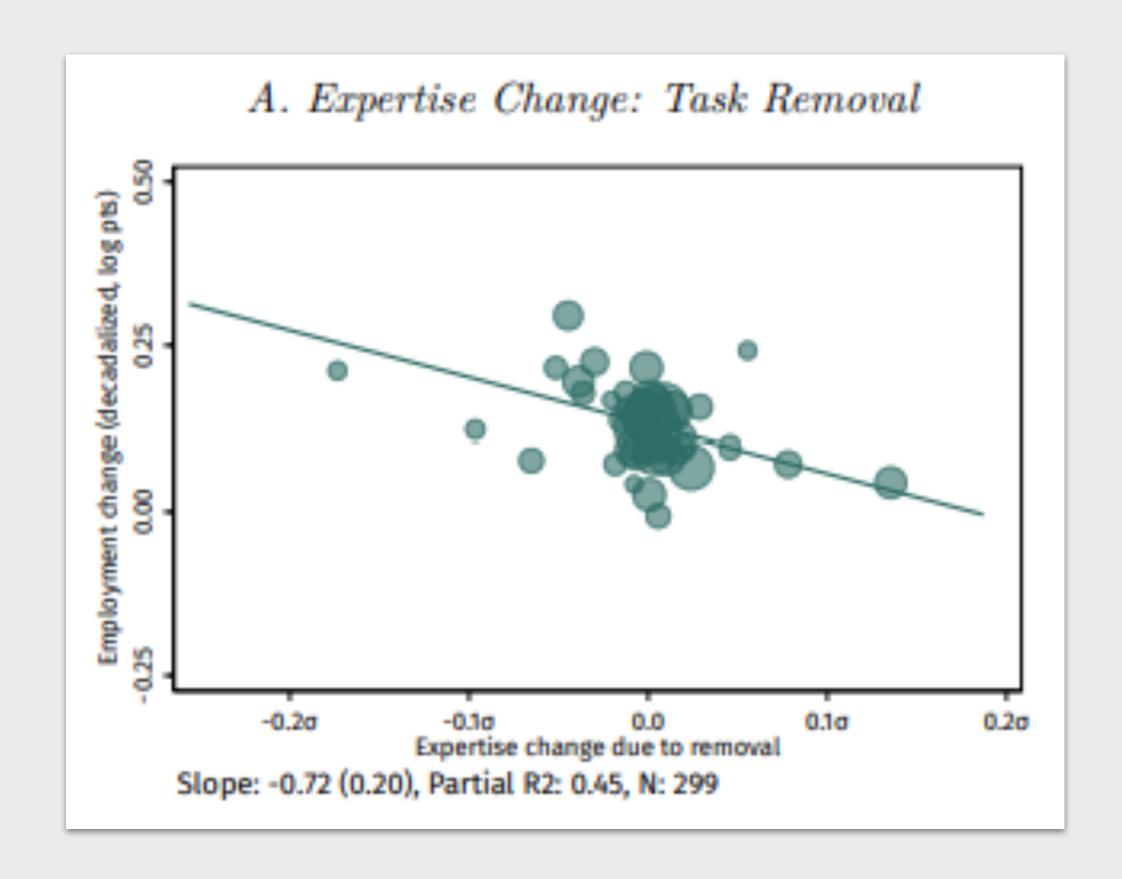


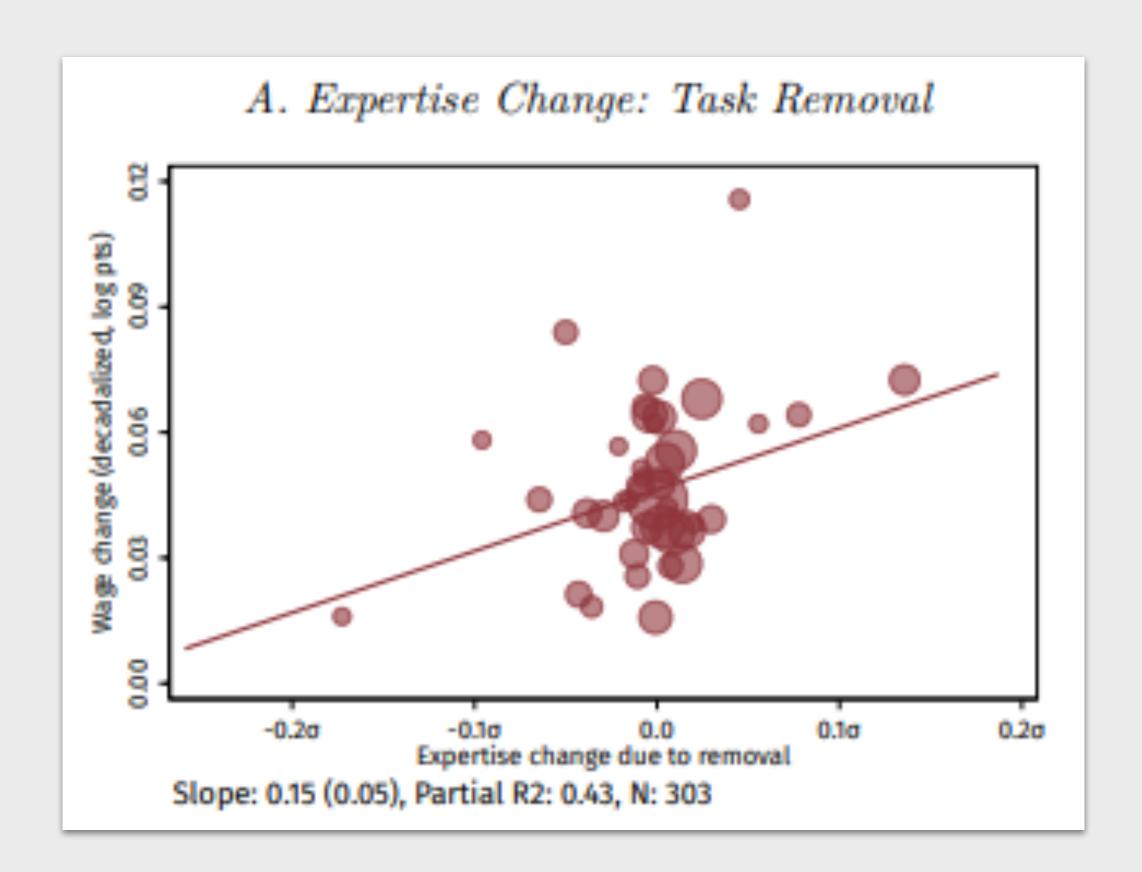
## Summary

- Core and peripheral automation have different implications.
  - Core automation reduces real wages of highly skilled incumbents due to competition from generalists.
  - Peripheral automation increases real wages of highly skilled incumbents due to reduced competition from generalists
  - Core automation can bring real wage losses for specialists, since they are locked in. Possibility limited for peripheral, since generalists highly mobile.
  - Core automation expands employment, peripheral contracts it
  - Different implications for between occupation and within occupation inequality
- Aligned with evidence in Autor-Thompson and Eisfeldt-Schubert-Taska-Zhang (for hiring).

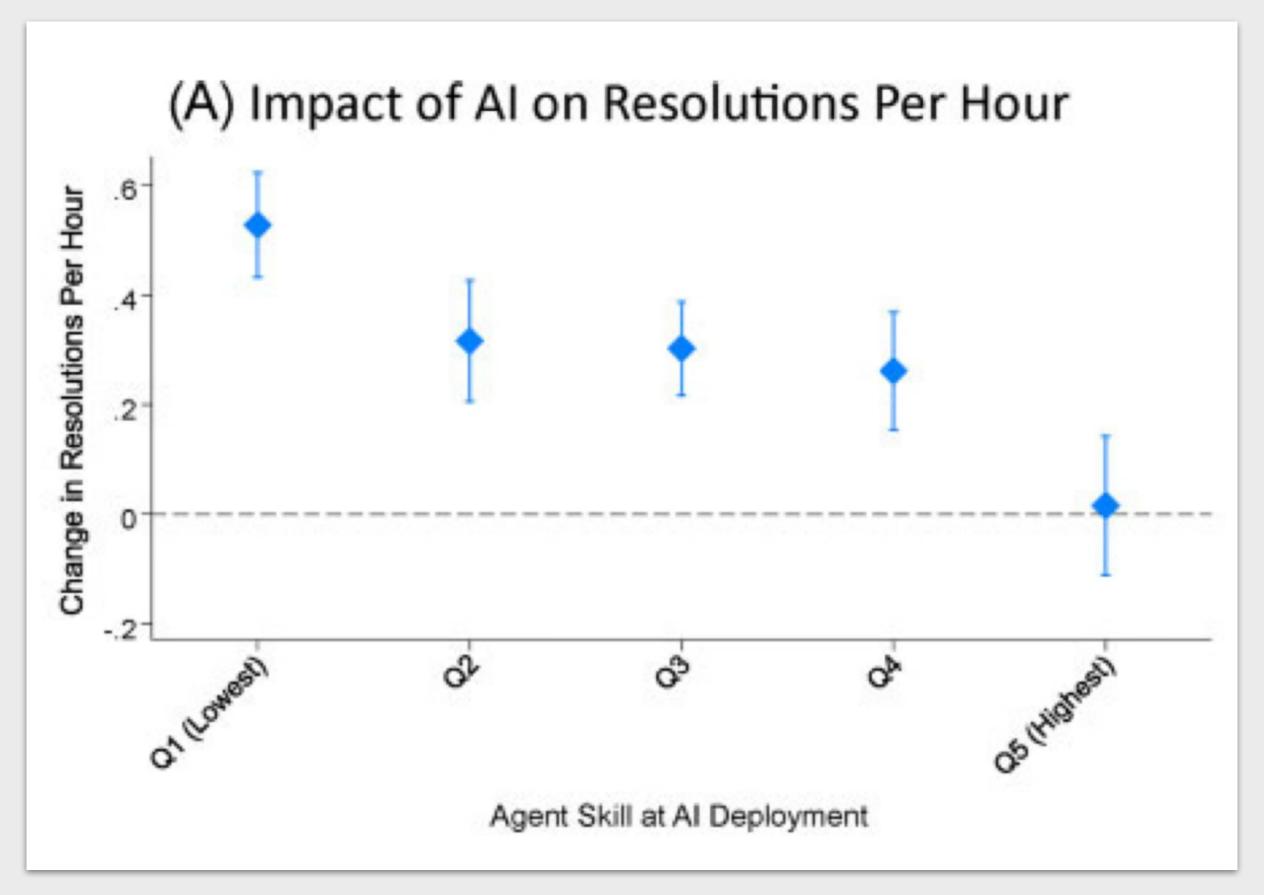
#### **EVIDENCE FROM AUTOR-THOMPSON**

 Occupations where "non-expert" tasks removed see rising wages and decreasing employment

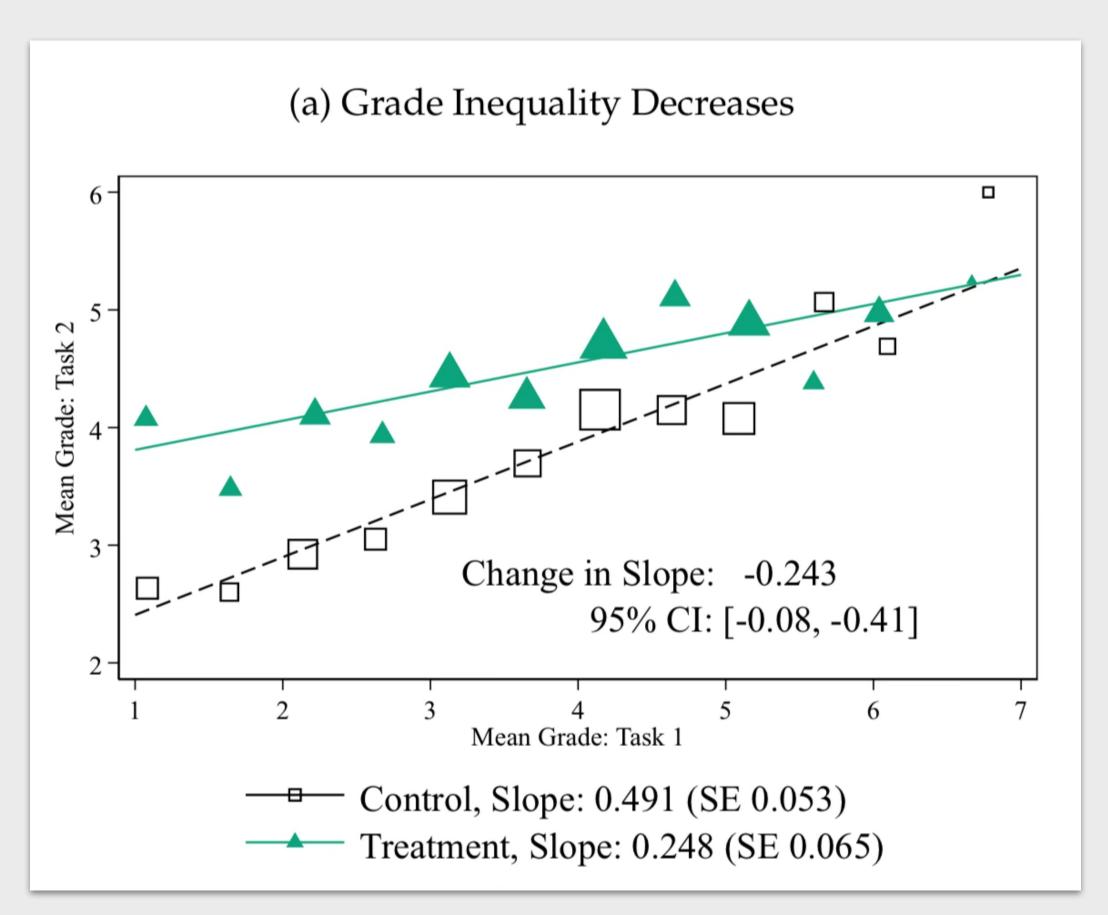




### ARE LLMs Automating Core or Peripheral Components?



LLM tool used for customer service (Brynjolfsson et al. 2025)



LLM tool for writing (Noy and Zhang 2023)